

**Mental Health
Recovery Board**
Serving Warren & Clinton Counties

PRE-CONTRACTING QUESTIONNAIRE BEHAVIORAL HEALTH SERVICES

FY 2023
July 1, 2022 – June 30, 2023

INSTRUCTIONS

Release Date:
December 15, 2021

Submission Deadline:
January 14, 2022
@ 4:30 p.m. EST

Mental Health Recovery Board
Serving Warren and Clinton Counties
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Background Information

Mental Health Recovery Board Serving Warren and Clinton Counties (MHRBWCC) is a governmental entity responsible for planning, funding, monitoring and evaluating services and programs for residents with serious mental and emotional disorders and substance addiction in our jurisdiction. Funds come from various sources including the federal and state government, and our local levy.

Mission Statement

The Mental Health Recovery Board Serving Warren and Clinton Counties supports a healthier community by investing in a system of mental health and substance use disorder services for the people of our counties.

Core Values

- **Stewardship.** We are efficient and ethical in using resources and are good stewards of the public's money.
- **Transparent.** We are open and honest with our community and those we serve.
- **Accountable.** We are responsible for our words, our actions, and our results.
- **Quality.** We are continuously learning, improving, and implementing best practices to address needs.
- **Responsive.** We are proactive and agile in meeting ever-evolving behavioral health needs.
- **Collaborative.** We are invested in partnering to maximize impact.
- **Equity.** We are fair and inclusive, respecting the lived experience of all people.

Vision Statement

We will be transformative in our approach to the practice of behavioral health.

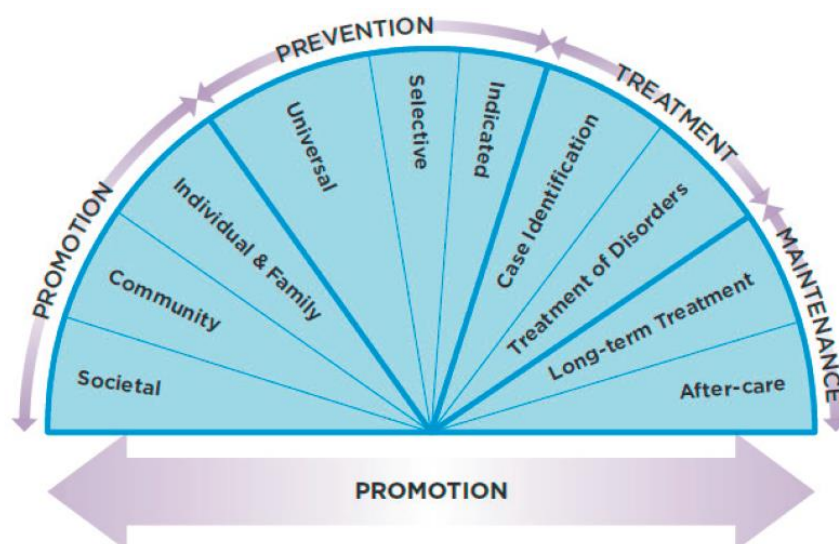
Strategic Goals

1. Maintain the trust and investment of the community in the Board's mission.
2. Increase investment in promotion and quality prevention programming.
3. Focus on continuous improvement of the crisis service system to better serve those in need.
4. Enhance and expand system partnerships.
5. Tailor the Board's operations to demonstrate public value and to be prepared to meet current and future needs.

Purpose of Pre-Contracting Questionnaire

The purpose of this Pre-Contracting Questionnaire is to identify organizations interested in providing services to Warren and Clinton County residents along our Continuum of Care and ensuring alignment with our Mission, Vision, Values as well as our Guiding Principles of funding decisions.

Continuum of Care: The below illustrated “protractor” model, originally developed in 1994 and updated in 2019 by the National Academies of Sciences, Engineering, and Medicine, recognizes the importance of the whole spectrum of interventions. This has been used by MHRBWCC for several years as a guide to planning services. We believe this model best conceptualizes the plan for our behavioral health care system. The model shows the four categories that make up our system of care and the interaction between them.



The services which are currently being provided are described in the FY22 Service Collaborative Plans. This is the basis for what MHRBWCC is willing to purchase for FY23. FY22 Service specifications can be found in the FY22 Service Collaborative Plans available for review [HERE](#).

However, if an organization wishes to propose an innovative service outside of this array, a proposal may be submitted. This will be considered as long as the organization meets the necessary guidelines, is within the mission/vision of MHRBWCC, addresses a priority identified in our White Paper (noted below), and sufficient funds are available.

Prioritization of Services/Guiding Principles of Funding: In 2021, the MHRBWCC’s Board of Directors adopted a Prioritization of Services White Paper which further defines the service categories and guides our decision-making. MHRBWCC recognizes that funding streams are not constant. There are changing target populations, levels of funding and restrictions for use. MHRBWCC recognizes that historical patterns and levels of funding for programs and populations may change at any time. It is incumbent on MHRBWCC to use resources efficiently, effectively, and ethically to maximize fairness. This is the philosophical basis for funding

decisions. Each of the following is a guiding principle used in the consideration of funding decisions:

1. Efficiency- Return on investment without consideration of the outcomes.
2. Effectiveness- Maximizes client benefit while looking only at the best possible outcome.
3. Equality- Distribution of resources across clients in hopes of similar outcomes.
4. Equity- Distribution of services that does the least harm to all potential clients.

The adopted Prioritization of Services White Paper, in its entirety, can be accessed [HERE](#).

Additionally, contracted organizations must meet the requirements set forth in the Ohio Revised Code/Ohio Administrative Code and by the MHRBWCC's Board of Directors. Much of the information requested in the Questionnaire provides documentation of meeting this eligibility criteria and partially fulfills MHRBWCC's mandated monitoring function. [Completion of this Questionnaire is required for primary MHRBWCC contract organizations.](#)

Eligibility Criteria

This Questionnaire is available to organizations who meet minimum standards including state/national accreditation/licensure/certification and are in good standing as evidenced by their duration of certification as a provider, status of such certification, history of the organization, and fiscal viability and sustainability.

Selected organizations will have staff who meet appropriate credentials to perform work proposed as determined by [OAC 5122-29-30](#).

Availability of Funds

The completion of the Questionnaire is not a guarantee of funding to any organization regardless of historical funding awards. All FY23 executed contracts, as a result of this process, are contingent upon federal, state, and local funds availability.

A historical perspective of what services were funded, as well as budgeted allocations, can be found in the [FY22 Service Collaborative Plans](#) and [FY22 Services Budget](#). Click on hyperlinks for documents.

All funding awards will be ultimately determined by the MHRBWCC Board of Directors.

Notification of Intent to Complete Questionnaire/Request Funding

MHRBWCC is requesting that all organizations who intend to complete the Questionnaire and request funding to submit a Notification of Intent no later than **Friday, January 7, 2022, at 8:30 a.m. EST**. This should include:

- Name(s)/Email of the individual(s) who will be organization’s contact(s) for completing and submitting the Questionnaire (this person will be given access to the SharePoint Submission Portal for submission)
- Name/Email of the primary contact for scheduling negotiation meeting(s)

The purpose of this notification is two-fold:

- To provide the organization access to the Submission Portal – this will be an organization-specific SharePoint folder where the completed Questionnaire and all attachments may be uploaded/submitted. Once the Notification of Intent is submitted, within 2-5 business days, the organization’s designated individual(s) will receive access to this folder.
- For advance scheduling of MHRBWCC/Organization meetings to review submitted Questionnaire and evaluate potential contract.
- NOTE: While the deadline for submitting this Intent is January 7, 2022, organizations are encouraged to submit this notification as soon as a decision has been made to proceed. This will allow for full access to the Instructions and Questionnaire form as well as more ample time for completion.

This Notification should be submitted via email to:

RFP@mhrbwcc.org

Subject line must read: Intent to Complete Questionnaire/Request Funding

Projected Timeline

Wednesday, December 15, 2021	Pre-Contracting Questionnaire published
Friday, January 7, 2022 @ 8:30 a.m. EST	Notification of Intent to Complete Questionnaire/Request Funding Deadline – submit to RFP@mhrbwcc.org
Friday, January 14, 2022 @ 4:30 pm EST	Deadline to submit Pre-Contracting Questionnaire
Thursday, January 20, 2022 – Monday, April 25, 2022	Meetings between MHRBWCC staff and Organizations to discuss requests
Wednesday, May 11, 2022 and June 8, 2022	FY23 Funding Recommendations presented to MHRBWCC Board of Directors for vote.
Friday, July 1, 2022	FY23 begins

MHRBWCC reserves the right to alter this Projected Timeline as needed to fully conduct all functions in preparation for the final contract.

Questionnaire Requirements and Format

The Pre-Contracting Questionnaire Form is in Word format. All organizations must use the standardized Questionnaire form which specifies all information required. Please read the Questionnaire prompts carefully.

The Pre-Contracting Questionnaire Form will be included in the SharePoint folder. Please download the form to your computer drive and, when completed, upload the final copy to the SharePoint folder. Submission must be in Word Format. A back-up PDF version may be uploaded, if desired. Should you need further instructions, please email:

RFP@mhrbwcc.org

Submission Method and Deadline

The Pre-Contracting Questionnaire Form should be submitted via the organization-specific SharePoint folder established. Access to this folder will be sent to each organization within 2-5 business days after the "Intent to Complete Questionnaire" notification has been made to MHRBWCC. When all documents have been uploaded, send an email to RFP@mhrbwcc.org confirming completion.

Alternatively, the organization may submit a paper copy of the Questionnaire and all attachments, however MHRBWCC must be in receipt of all materials by the deadline for consideration.

Deadline: Questionnaires must be received by MHRBWCC no later than **Friday, January 14, 2022 @ 4:30 p.m. EST** for consideration for a FY23 contract.

Selection Criteria*

MHRBWCC will review all complete Questionnaires submitted by the deadline. All proposed services must align with the MHRBWCC Mission and Vision, Community Plan, Prioritization of Services White Paper, and adhere to all guidelines. MHRBWCC reserves the right to request clarifying information and conduct interviews with and/or site visits of applying organizations as part of the review process. The selected provider will:

- Meet the guidelines outlined in the Pre-Contracting Questionnaire
- Provide identified needed services to Warren/Clinton Counties residents
- Meet minimum standards of state/national accreditation/licensure/certification, and be in good standing as evidenced by their duration of certification as a provider, status of such certification, history of the organization, and fiscal viability and sustainability
- Will either have the current capacity to, or provide a timely, well-organized and logical plan to, meet Best Practices for services proposed
- Will have a demonstrated ability to effectively work with the target population with documented client satisfaction (if a service previously or currently being provided)

**Meeting this threshold criteria does not guarantee selection*

Contract and Reporting for Selected Providers

- Organization must agree to comply with the FY23 OhioMHAS Agreement and Assurances (FY22 version available [HERE](#) as a sample)
- Organization must agree to comply with certain board policies and procedures to be provided along with the contract. These include, but are not limited to:
 - Sliding Fee Scale Eligibility accessible [HERE](#)
 - Residency Determination accessible [HERE](#)
 - Benefit Rules accessible [HERE](#)
- Organization must comply with all requirements related to Board's oversight and monitoring functions
- Organization is encouraged to acknowledge funding from MHRBWCC in all publications

MHRBWCC will establish a set of data to be reported at consistent intervals. This will include, but is not limited to, the following:

- Monthly/Quarterly data reporting will be required (A sample of the FY22 data reporting requirements are included in the FY22 Service Collaborative Plans available for review [HERE](#))
- At minimum, quarterly meetings with MHRBWCC to review results
- Audit Packages must be submitted no later than 180 days after SFY ends
- Periodic submission of financial statements
- Presentation to MHRBWCC Board of Directors upon request

Questions regarding Pre-Contracting Questionnaire Content or Process

MHRBWCC will accept and respond to specific questions regarding this Pre-Contracting Questionnaire/Process and SharePoint File Access. Questions may be submitted to:

RFP@mhrbwcc.org

Subject line must read: Question - PRE-CONTRACTING QUESTIONNAIRE

Or by calling

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